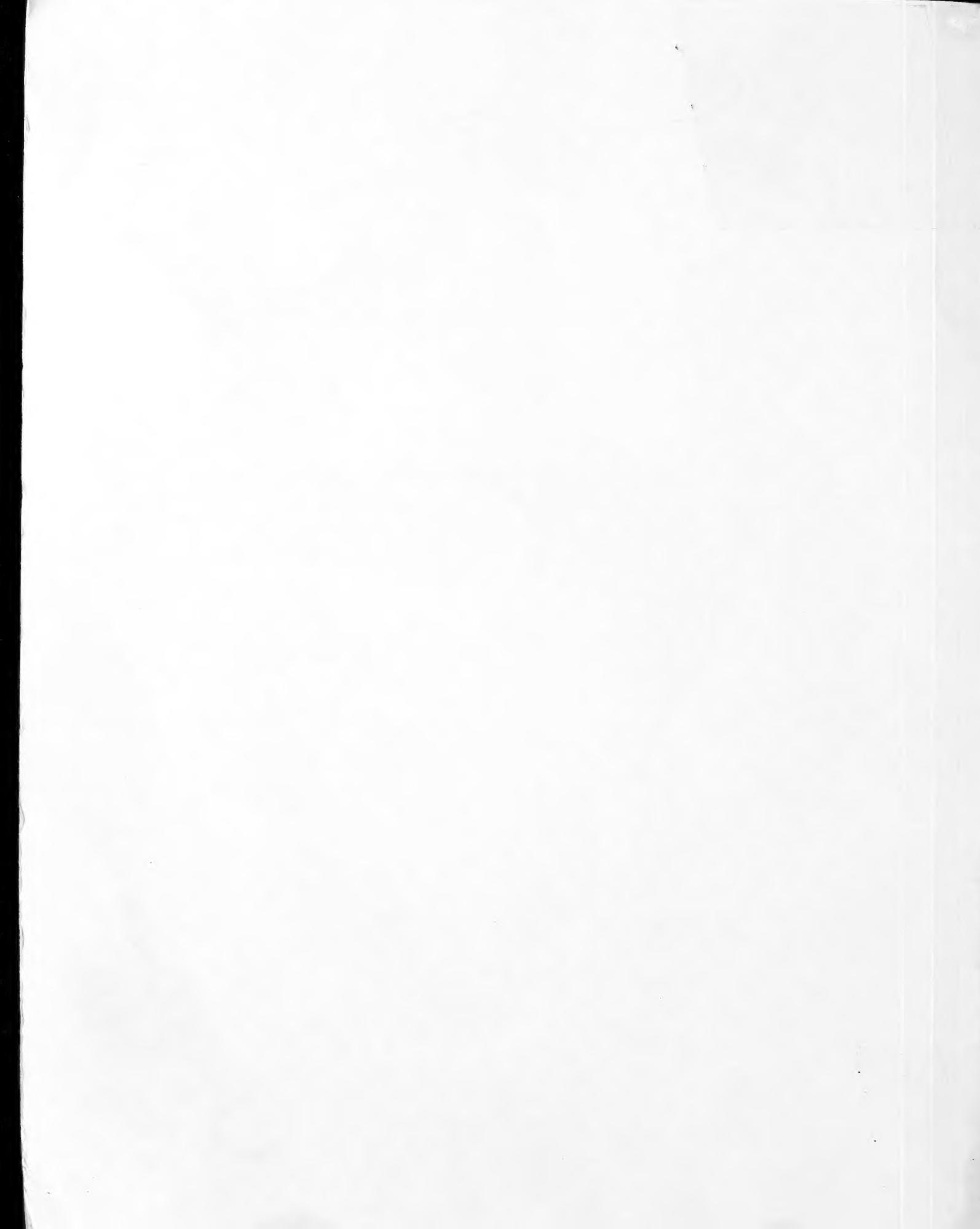


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Do not assume content reflects current scientific knowledge, policies, or practices.



Score

GREATER SUCCESS
Through these opportunities for profit!

Look ahead to the time when you'll need saleable stock of the varieties shown here. "Get set" for orders you are bound to receive. Scan this folder now and keep thinking, "The man who wins is the man who acts promptly." Act!

Offers for
the Trade Only

THE CONARD-PYLE CO.
Robert Pyle, President WEST GROVE, PA.
Nurserymen Since 1897

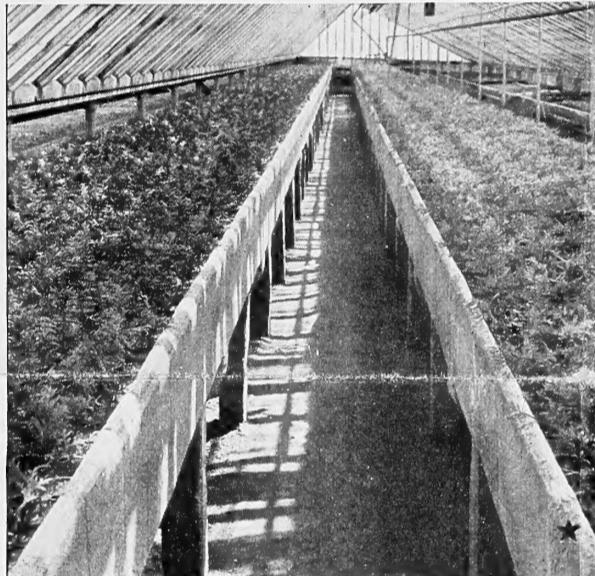
Offers for
the Trade Only

LINING-OUT EVERGREENS

The much-heard-of 2½ in. pot-grown plants

200 of a kind at 1000 Rate

	100	1,000
BUXUS semp. suffruticosa (<i>True dwarf Box</i>)	\$7.00	\$60.00
CHAMAECYPARIS laws. alumi (<i>Scarab C.</i>)	12.00	100.00
JUNIPERUS chinensis (<i>Chinese Juniper</i>)	15.00	
ch. pfitzeriana (<i>Pfitzer Juniper</i>)	14.00	120.00
comm. hibernica (<i>Irish Juniper</i>)	12.00	100.00
depressa plumosa (<i>Plumed Spreading J.</i>)	20.00	
RETINOSPORA filifera (<i>Thread Retinspora</i>)	9.00	75.00
obtusa compacta (<i>Football Cypress</i>)	14.00	120.00
obtusa gracilis (<i>Slender Hinoki Cypress</i>)	14.00	120.00
pisifera (<i>Sawara Retinospora</i>)	9.00	75.00
pisifera aurea (<i>Golden Sawara Retinospora</i>)	9.00	75.00
plumosa (<i>Plume Retinospora</i>)	10.00	90.00
plumosa aurea (<i>Golden Plume Retinospora</i>)	10.00	90.00
plumosa lutescens (<i>Dwf. Yel. Pl. Cyp.</i>)	10.00	90.00
squarrosa veitchii (<i>Veitch Moss Cypress</i>)	10.00	90.00
TAXUS cuspidata (<i>Spreading Japanese Yew</i>)	18.00	150.00
cuspidata nana (<i>Dwarf Japanese Yew</i>)	25.00	
media hicksi (<i>Hicks Yew</i>) See cut	25.00	200.00
THUJA occ. compacta (<i>Parsons Arborvitae</i>)	10.00	90.00
occ. elegantissima (<i>Golden-tipped Arb.</i>)	10.00	90.00
occ. globosa (<i>American Globe Arborvitae</i>)	10.00	90.00
occ. lutea (<i>George Peabody Arborvitae</i>)	10.00	90.00
occ. pumila (<i>Green Globe Arborvitae</i>)	10.00	90.00
occ. pyramidalis (<i>American Pyr. Arborvitae</i>)	8.00	75.00
occ. Vervaeana (<i>Vervaeana Arborvitae</i>)	8.00	75.00
occ. wareana (<i>Siberian Arborvitae</i>)	8.00	75.00



THEY ESTABLISH RECORD FOR ROOTING!

Neatly grown and nicely rooted—two factors which assure you solid satisfaction and unbroken rows.



RESULTS COUNT!!! Pot grown stock, second season field.
THUJA occ. elegantissima in foreground.

Picture
QUICK TURNOVER
with this
RAPID GROWER

THUJA OCC. ELEGANTISSIMA
(*Golden-Tipped Arborvitae*)

	Lots	
8 to 10 in., B. & B.	250 and up	20c
12 to 15 in., B. & B.		30c

"CHILDREN of a LARGER GROWTH" Pot stock grown one year in field

JUNIPERUS comm. hibernica, 10 to 12 in., B. & B.	100
virg. glauca, 10 to 12 in., B. & B.	50.00
virg. keteleeri, 10 to 12 in., B. & B.	50.00
virg. smithi, 8 to 10 in., B. & B.	50.00
RETINOSPORA filifera, 8 to 10 in., not B. & B.	15.00
filifera aurea, 6 to 8 in., B. & B.	25.00
obtusa, 8 to 10 in., B. & B.	35.00
obtusa compacta, 10 to 12 in., B. & B.	75.00
obtusa crippsi, 10 to 12 in., B. & B.	100.00
obtusa gracilis, 8 to 10 in., B. & B.	35.00
pisifera, 10 to 12 in., B. & B.	25.00
pisifera aurea, 10 to 12 in., B. & B.	25.00
plumosa aurea, 9 to 12 in., B. & B.	25.00
plumosa lutescens, 6 to 8 in., B. & B.	25.00
squarrosa veitchii, 10 to 12 in., B. & B.	25.00
THUJA occ. compacta, 8 to 10 in., B. & B.	25.00
occ. elegantissima, 8 to 10 in., B. & B.	25.00
occ. globosa, 6 to 8 in., B. & B.	25.00
occ. lutea, 4 to 6 in., B. & B.	25.00
occ. pumila, 6 to 8 in., B. & B.	25.00
occ. pyramidalis, 10 to 12 in., B. & B.	25.00
occ. vervaeana, 8 to 10 in., B. & B.	25.00
occ. wareana, 8 to 10 in., B. & B.	25.00

See opportunities inside--real news to money-makers!



You'll root
for
their roots!

Tucked snugly into beds of Jersey sand on benches of concrete and slate, these husky little Evergreens began their careers last Fall and from then until late Spring established an endurance record for rooting.

"Re-fueled" in early Summer with fresh, fertilized soil and placed in 2½-in. pots, they were off again to new glory, but in September, charged with energy, they "came down" to the frames for the Winter rest-period. Here they are to remain until Spring — all of their growing-power sealed for you.

That is the story of these widely-known result-producers. First, reliably rooted; then, reasonably rested. Only from such stock can you secure rows without a miss and positive satisfaction.

Make "hay"—order today

EVERY EVERGREEN AN OPPORTUNITY



JUNIPERUS pfitzeriana
12 to 15 in., B. & B., 50c

For growing on, for small plantings and for sample displays

POPULAR FOR AMATEUR PLANTINGS

JUNIPERUS pfitzeriana	
15 to 18 in., B. & B.	75c
RETINOSPORA pisifera	
1½ to 2 ft., B. & B.	50c
RETINOSPORA pisifera aurea	
1 to 1½ ft., B. & B.	35c
RETINOSPORA plumosa	
1½ to 2 ft., B. & B.	75c
RETINOSPORA plumosa aurea	
1½ to 2 ft., B. & B.	75c
THUJA occ. globosa	
9 to 12 in., B. & B.	35c
THUJA occ. pyramidalis	
2 to 2½ in., B. & B.	\$1.00

SAMPLES for YOUR DISPLAY PLOTS

RETINOSPORA pisifera	
2 to 2½ ft., B. & B.	75c
RETINOSPORA pisifera aurea	
2 to 2½ ft., B. & B.	75c
RETINOSPORA plumosa	
2 to 2½ ft., B. & B.	\$1.00
RETINOSPORA lutescens	
10 to 12 in., B. & B.	50c
RETINOSPORA sq. veitchii	
15 to 18 in., B. & B.	75c
THUJA occ. pumila	
15 to 18 in., B. & B.	\$1.00
THUJA pyramidalis	
2½ to 3 ft., B. & B.	\$1.50



BUXUS sempervirens
10 to 12 in. 100 50c 250 up 35c

FOR MARKET-DAY

BUXUS sempervirens
10 to 12 in. 35c

JUNIPERUS ch. albovariegata
1½ to 2 ft., B. & B. \$1.50

JUNIPERUS pfitzeriana
12 to 15 in., B. & B. 50c

RETINOSPORA filifera
15 to 18 in., B. & B. 35c

RETINOSPORA pisifera
1½ to 2 ft., B. & B. 50c

RETINOSPORA pisifera aurea
1½ to 2 ft., B. & B. 50c

RETINOSPORA plumosa
1½ to 2 ft., B. & B. 75c

RETINOSPORA plumosa aurea
1½ to 2 ft., B. & B. 75c

RETINOSPORA lutescens
10 to 12 in., B. & B. 50c

RETINOSPORA sq. veitchii
15 to 18 in., B. & B. 75c

THUJA occ. compacta
10 to 12 in., B. & B. 50c
(Extra Bushy)

THUJA occ. pumila
15 to 18 in., B. & B. \$1.00

THUJA occ. pyramidalis
1½ to 2 ft., B. & B. 75c

THUJA occ. vervaeneana
2 to 2½ ft., B. & B. \$1.00

THUJA occ. wareana
15 to 18 in., B. & B. 60c

USEFUL

as well as

ORNAMENTAL



THUJA ("Biota") Cultivated
(Yellow Columnar) Astroblepus

1½ to 2 ft., B. & B.
2 to 2½ ft., B. & B.
2½ to 3 ft., B. & B.

**ALL SPLENDID SPECIMENS FOR
LIGHT LANDSCAPING OR**

24 Pages, 21 Illustrations
USEFUL WHOLESALE
Your Letterhead Writing

These Evergreens are grown in
THE CONARD,
WEST GREENE,

OPPORTUNITY FOR YOU

To . . .
N THE YEARS AHEAD

To . . .
EDIATE PROFIT

F U L

ell as

I E N T A L



Orientalis Elegantissima
(*Arborvitae*)

\$1.00

\$1.50

\$2.00

ENS FOR ROADSIDE SALES,
ING OR FILLING URNS

ions, Valuable Descriptions

SALE TRADE-LIST

Will Bring You a Copy

a clay-base loam, best for balling
ARD-PYLE CO.
GROVE, PA.

OF INTEREST *to* ROAD STAND OWNERS

RETINOSPORA plumosa
2 to 2½ ft., B. & B. \$1.00

RETINOSPORA lutescens
10 to 12 in., B. & B. 50c

RETINOSPORA sq. veitchii
15 to 18 in., B. & B. 75c

THUJA occ. pyramidalis
2 to 2½ ft., B. & B. \$1.25

THUJA occ. vervaeneana
2 to 2½ ft., B. & B. \$1.00

THUJA wareana
15 to 18 in., B. & B. 60c

THUJA orientalis (Biota)
2½ to 3 ft., B. & B. \$1.50

THUJA orientalis aurea nana
(Biota)
15 to 18 in., B. & B. \$1.25
18 to 21 in., B. & B. \$1.75

THUJA orientalis elegantissima
(Biota)
2 to 2½ ft., B. & B. \$1.50
2½ to 3 ft., B. & B. \$2.00

TSUGA canadensis
1½ to 2 ft., B. & B. \$1.00
2 to 2½ ft., B. & B. \$1.50



THUJA ("Biota") orientalis aurea nana
12 to 15 in., B. & B., \$1.00

Sell for Window Boxes and Urns; Also for Cash and Carry Trade

A LIMITED LIST *for* GENERAL USE Your Choice 50c

JUNIPERUS ch. pfitzeriana
12 to 15 in., B. & B.

RETINOSPORA pisifera
1½ to 2 ft., B. & B.

RETINOSPORA pisifera aurea
1½ to 2 ft., B. & B.

THUJA occ. elegantissima
15 to 18 in., B. & B.

THUJA occ. pyramidalis
1 to 1½ ft., B. & B.

THUJA occ. vervaeneana
15 to 18 in., B. & B.

HEDGE PLANT

Par Excellence!

TSUGA canadensis

(Canada Hemlock)

15 to 18 in., B. & B. 75c

1½ to 2 ft., B. & B. \$1.00

2 to 2½ ft., B. & B. \$1.50

SET THE PLANTS SO
THAT THEY TOUCH
AT PLANTING TIME



Retinospora pisifera aurea

1 to 1½ ft., B. & B., 35c

1½ to 2 ft., B. & B., 50c

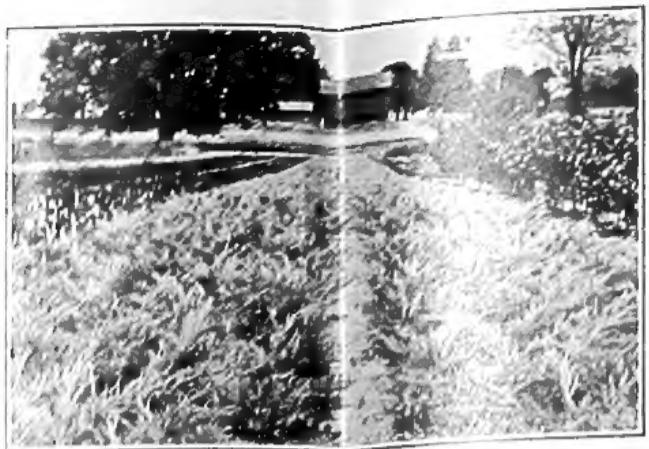
EVERY EVERGREEN AN OPPORTUNITY FOR YOU

... To ...

PROVIDE FOR SALES IN THE YEARS AHEAD

... Or To ...

MAKE AN IMMEDIATE PROFIT



JUNIPERUS pfitzeriana
12 to 15 in., B. & B., 50c

For growing on, for small plantings and for sample displays

POPULAR FOR AMATEUR PLANTINGS

JUNIPERUS pfitzeriana	15 to 18 in., B. & B.	75c
RETINOSPORA pisifera	1½ to 2 ft., B. & B.	50c
RETINOSPORA pisifera aurea	2 to 2½ ft., B. & B.	75c
RETINOSPORA plumosa	2 to 2½ ft., B. & B.	\$1.00
RETINOSPORA lutescens	10 to 12 in., B. & B.	50c
RETINOSPORA plumosa aurea	1½ to 2 ft., B. & B.	75c
RETINOSPORA pisifera	2 to 2½ ft., B. & B.	75c
RETINOSPORA pisifera aurea	2 to 2½ ft., B. & B.	75c
RETINOSPORA lutescens	15 to 18 in., B. & B.	75c
RETINOSPORA pisifera	15 to 18 in., B. & B.	75c
RETINOSPORA pisifera aurea	15 to 18 in., B. & B.	75c
RETINOSPORA lutescens	15 to 18 in., B. & B.	75c
THUJA occ. globosa	9 to 12 in., B. & B.	35c
THUJA occ. pyramidalis	2 to 2½ in., B. & B.	\$1.00

SAMPLES for YOUR DISPLAY PLOTS

RETINOSPORA pisifera	2 to 2½ ft., B. & B.	75c
RETINOSPORA pisifera aurea	2 to 2½ ft., B. & B.	75c
RETINOSPORA plumosa	2 to 2½ ft., B. & B.	\$1.00
RETINOSPORA lutescens	10 to 12 in., B. & B.	50c
RETINOSPORA plumosa aurea	1½ to 2 ft., B. & B.	75c
RETINOSPORA pisifera	1½ to 2 ft., B. & B.	75c
RETINOSPORA pisifera aurea	1½ to 2 ft., B. & B.	75c
RETINOSPORA lutescens	15 to 18 in., B. & B.	75c
RETINOSPORA pisifera	15 to 18 in., B. & B.	75c
RETINOSPORA pisifera aurea	15 to 18 in., B. & B.	75c
THUJA occ. compacta	10 to 12 in., B. & B.	50c (Extra Bushy)
THUJA occ. pumila	15 to 18 in., B. & B.	50c
THUJA occ. pyramidalis	2½ to 3 ft., B. & B.	75c
THUJA occ. vernaeneana	2 to 2½ ft., B. & B.	75c
THUJA occ. wareana	15 to 18 in., B. & B.	60c



BUXUS sempervirens

10 to 12 in. 100 250 up

50c 35c

These Evergreens are grown in a clay-base loam, best for balling

THE CONARD-PYLE CO.

WEST GROVE, PA.



THUJA ("Biota") orientalis aurea nana
12 to 15 in., B. & B., \$1.00

Sell for Window Boxes and Urns; Also for Cash and Carry Trade

OF INTEREST to ROAD STAND OWNERS

RETINOSPORA plumosa
2 to 2½ ft., B. & B. \$1.00

RETINOSPORA lutescens
10 to 12 in., B. & B. 50c

RETINOSPORA sq. veitchii
15 to 18 in., B. & B. 75c

THUJA occ. pyramidalis
2 to 2½ ft., B. & B. \$1.25

THUJA occ. vernaeneana
2 to 2½ ft., B. & B. \$1.00

THUJA wareana
15 to 18 in., B. & B. 60c

THUJA orientalis (Biota)
2½ to 3 ft., B. & B. \$1.50

THUJA orientalis aurea nana
(Biota)
15 to 18 in., B. & B. \$1.25
18 to 21 in., B. & B. \$1.75

THUJA orientalis elegantissima
(Biota)
2 to 2½ ft., B. & B. \$1.50
2½ to 3 ft., B. & B. \$2.00

TSUGA canadensis
1½ to 2 ft., B. & B. \$1.00
2 to 2½ ft., B. & B. \$1.50

A LIMITED LIST for GENERAL USE

Your Choice 50c

JUNIPERUS ch. pfitzeriana
12 to 15 in., B. & B.

RETINOSPORA pisifera
1½ to 2 ft., B. & B.

RETINOSPORA pisifera aurea
1½ to 2 ft., B. & B.

THUJA occ. elegantissima
15 to 18 in., B. & B.

THUJA occ. pyramidalis
1 to 1½ ft., B. & B.

THUJA occ. vernaeneana
15 to 18 in., B. & B.

HEDGE PLANT *Par Excellence!*

TSUGA canadensis
(Canada Hemlock)

15 to 18 in., B. & B. 75c

1½ to 2 ft., B. & B. \$1.00

2 to 2½ ft., B. & B. \$1.50

SET THE PLANTS SO
THAT THEY TOUCH
AT PLANTING TIME



Retinospora pisifera aurea

1 to 1½ ft., B. & B., 35c

1½ to 2 ft., B. & B., 50c

USEFUL as well as ORNAMENTAL



THUJA ("Biota") Orientalis Elegantissima
(Yellow Column Arborvitae)

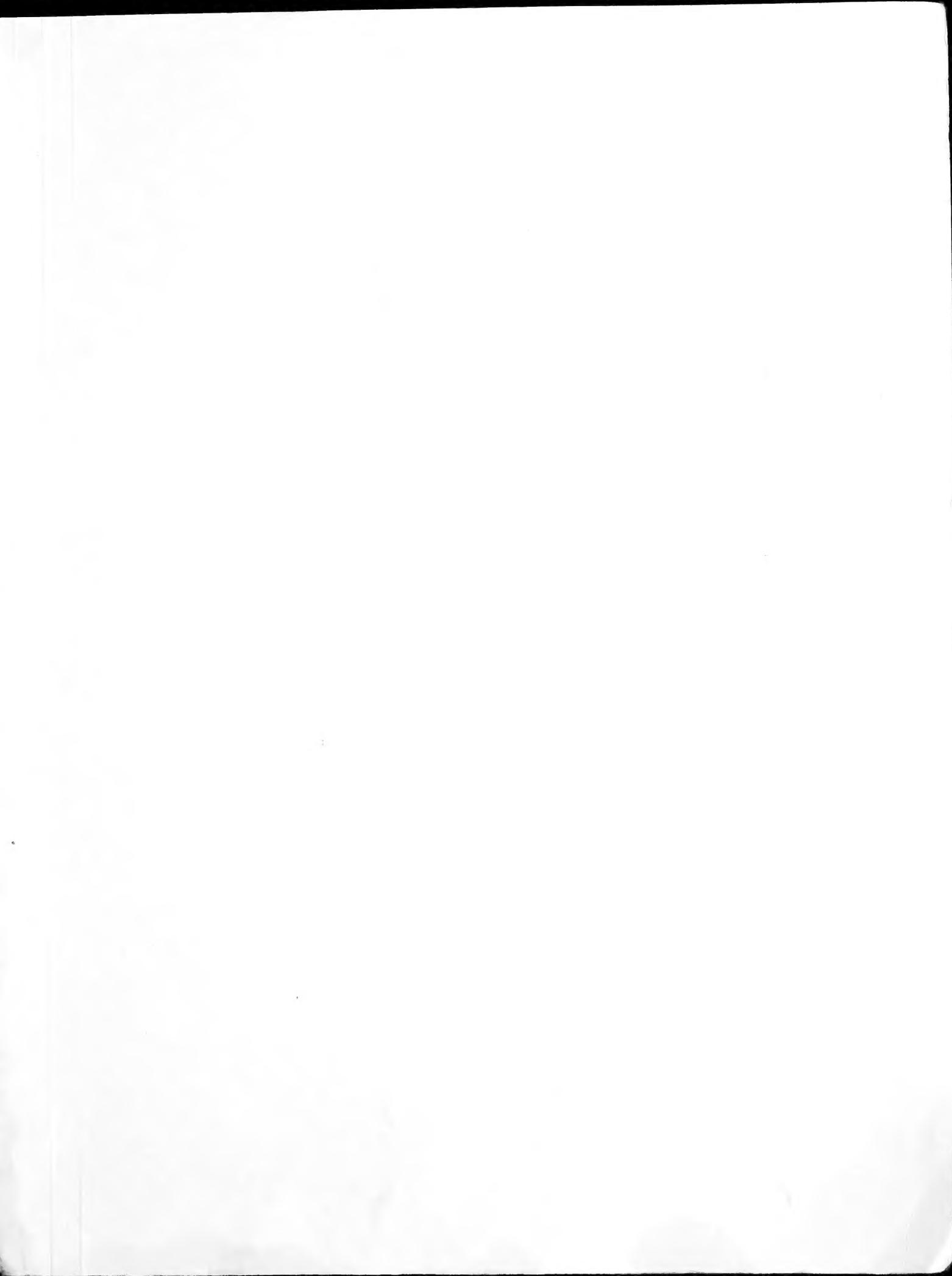
1½ to 2 ft., B. & B. \$1.00

2 to 2½ ft., B. & B. \$1.50

2½ to 3 ft., B. & B. \$2.00

ALL SPLENDID SPECIMENS FOR ROADSIDE SALES,
LIGHT LANDSCAPING OR FILLING URNS

24 Pages, 21 Illustrations, Valuable Descriptions
USEFUL WHOLESALE TRADE-LIST
Your Letterhead Will Bring You a Copy



AMONG THE RARER JUNIPERS

JUNIPERUS *depressa plumosa*
2½-in. pots 20c

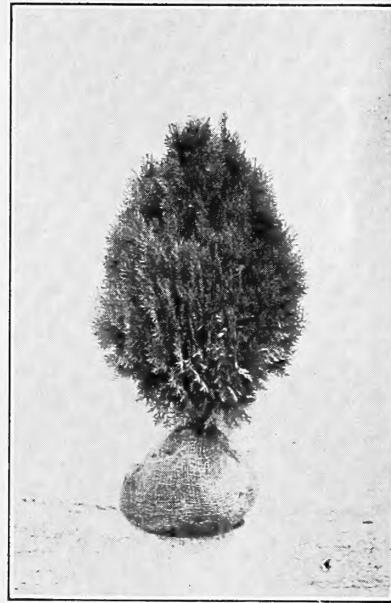
JUNIPERUS *virg. burki*
2½-in. pots 25c
1 to 1½ ft., B. & B. \$1.50

TO GET ACQUAINTED WITH THESE

See descriptions in trade list
or better still order a few samples
to plant where you can study them conveniently.

JUNIPERUS *virg. keteleeri*
2½-inch pots 25c
10 to 12 in., B. & B. 50c
1½ to 2 ft., B. & B. \$1.50

JUNIPERUS *virg. smithii*
2½-in. pots 25c
8 to 10 in., B. & B. 50c
1 to 1½ ft., B. & B. \$1.50



Berckman's Golden

SELLS
WITHOUT YOUR EFFORT
when well-displayed
in urns or tubs

THUJA ("Biota") ORIENT. AUREA NANA (Berckman's Golden)

10 to 12 in., B. & B.	75c
12 to 15 in., B. & B.	\$1.00
15 to 18 in., B. & B.	\$1.25
18 to 21 in., B. & B.	\$1.75

To enrich
ROCKERIES
Suggest these

RETINOSPORA *obtusa compacta*
10 to 12 in., B. & B. 75c

TAXUS *cuspidata nana (brevifolia)*
2½-in. pots (to grow on) 25c

THUJA occ. compacta (Parsons Arborvitae)

10 to 12 in., B. & B.	35c
10 to 12 in., B. & B.	50c (Extra Bushy)

THUJA occ. globosa
9 to 12 in., B. & B. 35c

THUJA orient. aurea nana
(Berckman's)
10 to 12 in., B. & B. 75c
12 to 15 in., B. & B. \$1.00
15 to 18 in., B. & B. \$1.25
18 to 21 in., B. & B. \$1.75

EVERGREENS FOR WINDOW-BOXES

Offer



THUJA occ. pyramidalis

100 1,000

BUXUS sempervirens. Common Box 10 to 12 in.	\$50.00	\$350.00
1½ to 2 ft., B. & B.	150.00	
JUNIPERUS comm. hibernica. Irish Juniper 10 to 12 in., B. & B.	35.00	
1½ to 2 ft., B. & B.	100.00	
RETINOSPORA <i>plumosa</i> . Plume Retinospore 1 to 1½ ft., B. & B.	50.00	
RETINOSPORA <i>plumosa aurea</i> . Golden Plume Ret. 12 to 15 in., B. & B.	35.00	
15 to 18 in., B. & B.	50.00	
THUJA occ. pyramidalis. Amer. Pyr. Arb. 1 to 1½ ft., B. & B.	50.00	
THUJA (biota) orient. aurea nana. Berckman's 12 to 15 in., B. & B.	100.00	
15 to 18 in., B. & B.	125.00	
TSUGA canadensis. Canada Hemlock 15 to 18 in., B. & B.	75.00	

EXTRA PROFIT EASILY

through

Evergreens for Window-Boxes
and Urns

Folks ready to replace Geraniums

Summer's flowers have flown. Your folks feel the need for sturdier stock. Theirs the boxes. Yours the plants and the profit!

Evergreens brighten dreary days ahead

You suggest Evergreens. Like winter sunshine will they enrich and beautify spots otherwise drab and unsightly. Friends gained!

Stock can be set to lawn in Spring

Press the point that Evergreens can be transplanted to lawn or garden when April comes. Thus will they provide all-year service. Follows a reliable list—what choose ye?

MAIL YOUR ORDER

... to ...

The CONARD-PYLE Co.

WEST GROVE, PA.

Robert Pyle, President

Nurserymen Since 1897

Offers
for the trade only
and subject to
prior sale

Prices F. O. B.

West Grove, Pa.

Packing free for cash

with order



